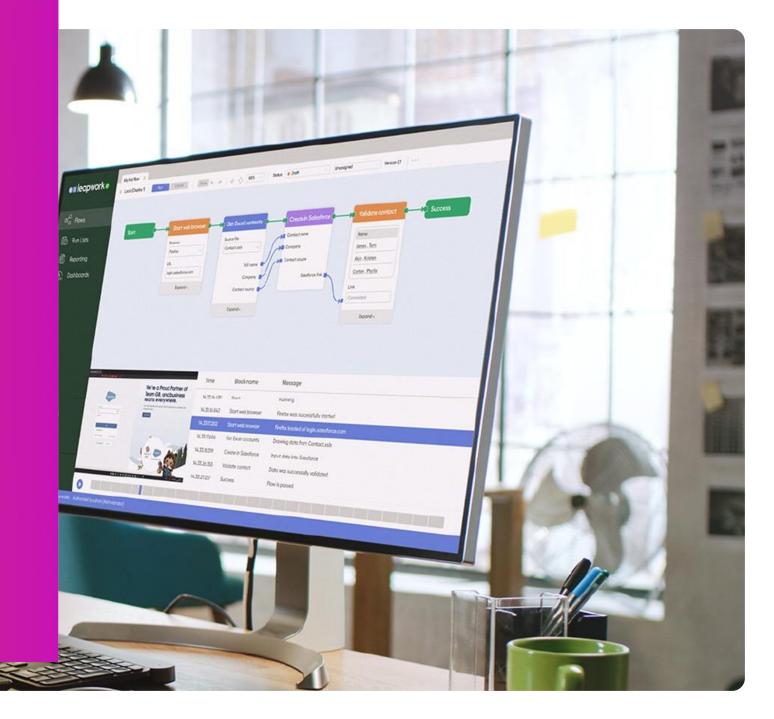
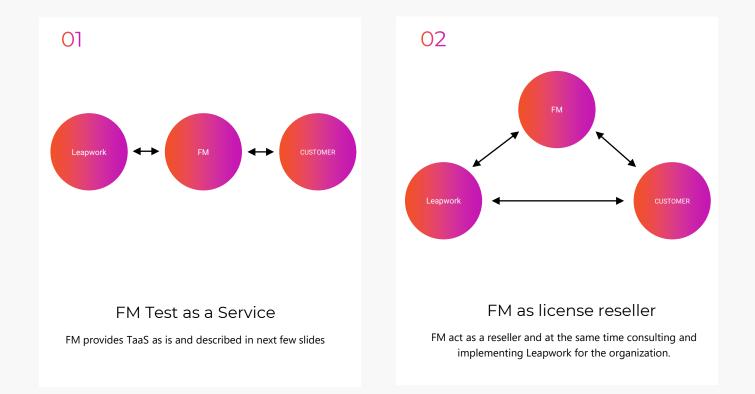
# Fellowwind

# Service Update Service & Test automation



### Test automation contract models



# Fellowsind

Test as a Service

## Test as a service - TaaS

Revolutionize Your Testing Strategy with TaaS - The Future of Testing.

#### TaaS up & running under 30 days!

Testing as a Service (TaaS) is a cutting-edge testing solution that benefits businesses by <u>concentrate their scarce resources on core business</u>, <u>prevent critical production defects and deliver better quality solutions</u>.

Our TaaS offering provides businesses with a flexible and scalable testing solution that can be customized to meet their unique needs, whether as a standalone service or as part of a larger project.

Our experienced consultants works closely with clients to develop customized testing strategies that align with their business goals and requirements, helping them stay ahead of the competition and drive growth.

#### Value proposition

- $(\rightarrow)$  Improve release cycle time
- Free up internal resources to concentrate on value creating activities
- Improve delivery quality by developing testing methods and processes
- Catch defects before they land in production environments

Leapwork is a strategic Microsoft test automation partner for Dynamics 365 and Power Platform

## Most common complications & implications

01	Teams are spending too much time on repetitive and mostly manual testing especially when Microsoft releases new update	Manual, repetitive tasks are cost-intensive, tedious and more difficult incorporate into a proactive, agile and continuous delivery model
02	Test (automation) is immature and manual testing is resource intensive or personalized	Teams are stretching to follow pace leading to reduced time for tasks they should do in daily basis
03	Resources are scarce and not many employees embrace the testing domain	Resource limitation can result in scope limitations which might increase risk of incidents by bugs leaking
04	Incidents caused by bugs leaking noticed does occur and historical incidents have had significant negative impact on business directly	Bugs leads to frustration in team. At worst, incidents can lead to teams not begin productive, company losing money and damage to brand / company reputation

### Why?

Fellowmind offers testing services for customers who want to improve their release process and ensure business continuity in every phase of the business applications lifetime and cycle. By using test automation, you will make sure that business processes and application are working as expected but also, give time for people to work with things that create value to company.

#### Improve quality

- Test as a service manages testing with combination of test automation and manual testing in different areas that ensures quality of the delivery whenever needed.
- → Test automation can help identify defects and issues that may be missed in manual testing, improving the accuracy and reliability of testing results
- Test automation can help improve the overall quality of delivery by reducing the risk of human error and ensuring consistency in testing
- Extremely fast implementation Only 30 days!

#### Focus on business

- Test automation frees up resources and allows team members to focus on more strategic tasks, such as analysing test results and identifying areas for improvement
- Test automation can help teams be more agile and respond more quickly to changing business needs, as it reduces the time and effort required for testing
- By automating repetitive and timeconsuming testing tasks, test automation can help improve team morale and job satisfaction, allowing team members to focus on more challenging and meaningful work
- Let people focus on things that create value!

#### **Financial Benefits**

- Improve go-live time & release + deploy time
- Test automation can save time and money by reducing the amount of manual testing required and allowing tests to be run more frequently.
- Testing is not easy domain and achieving certain quality in testing requires expertise and technological & business knowledge – By test automation you are able keep high quality testing up all the time
- Catching possible defects on later phases might raise cost multiplier up to 600 if defect appears in production environment



# Benefits



Reduction in incidents & defects



Avoid delays and increase competitiveness



Improve employee satisfaction



Payback period approximately 5 -7 months

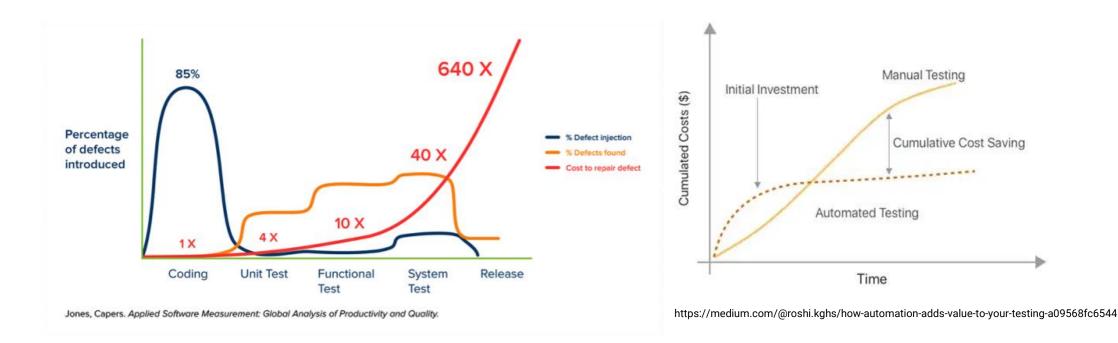


TM

Brand & Quality value

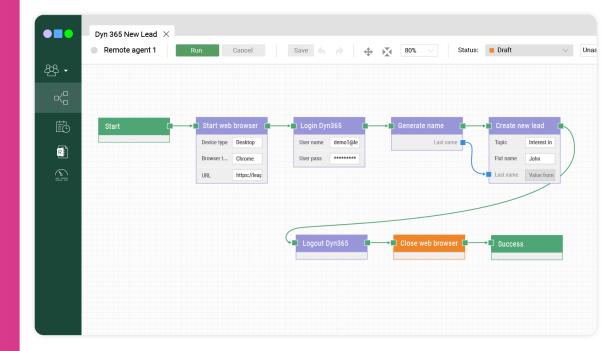
### Test automation & Value

Test automation value delivery is not related only about decreasing defects & costs but getting a common understanding and increasing delivery speed



### Leapwork

- Visual, AI-powered test automation platform that enables companies to reduce manual effort and improve test coverage
- Microsoft & Leapwork in strategic partnership, Read more
- Fellowmind is using leapwork to provide TaaS, Read more
- Key features & benefits
  - End-to-end testing
  - Visual language
  - Scalability
  - Large support for different testing types & technologies
  - CI/CD Support
  - Real-time reporting & Dashboards



We're partnering with

Strategic E Microsoft test automation partner for Dynamics 365 and Power Platform "...Leapwork's no-code experience for test creation empowers a broader percentage of our customers to effectively implement automated testing. Enhancing the quality of their Microsoft Dynamics 365 service experience and lowering the total cost of ownership through Leapwork is a win-win opportunity."

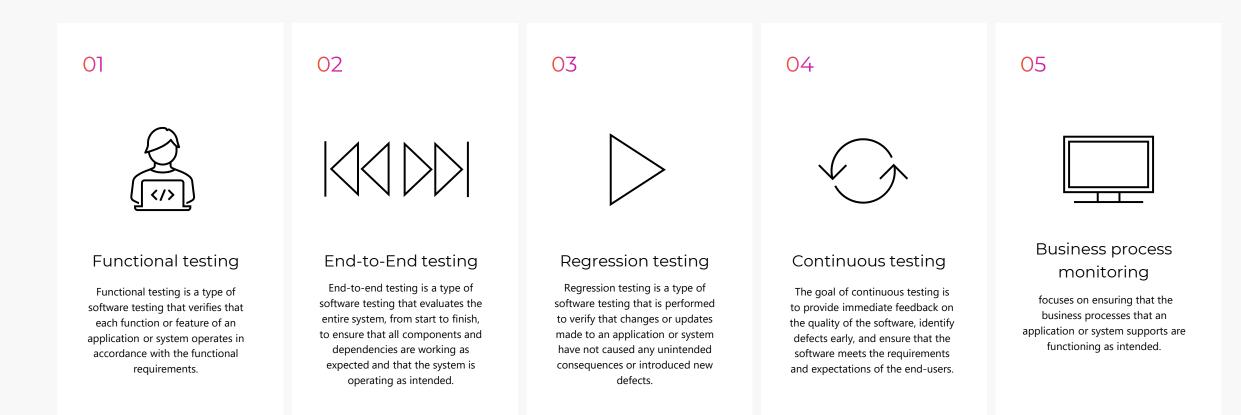
Mike Ehrenberg Technical Fellow at Microsoft & CTO of Microsoft Dynamics 365 Applications Group

Microsoft

You're in good company ASCENSUS. Mercedes-Benz PayPal SAINT-GOBAIN FESTO BNP PARIBAS

Automate Dynamics 365 testing with e leapwork⊘

## TaaS offering



## Implementation

Test automation journey is a continuous process that improves during the time. 30 – days value proposition

#### Cooperation

#### Preparations

During cooperation phase we learn and get the understanding of the existing state and define certain scope for test automation

- Hands on workshop based on test strategy & plan.
- Data driven automation as a foundation
- Focus on maintenance, reporting & cooperation
- Scope & requirements

#### Automation

During automation phase we focus on test automation and fulfilling previously defined goal. We will prepare reporting and analysis.

- Test automation development based on plan & design
- Test automation scheduling and test run setup (with CI/CT/CD)
- Creating test result reports &
- QA Run testing

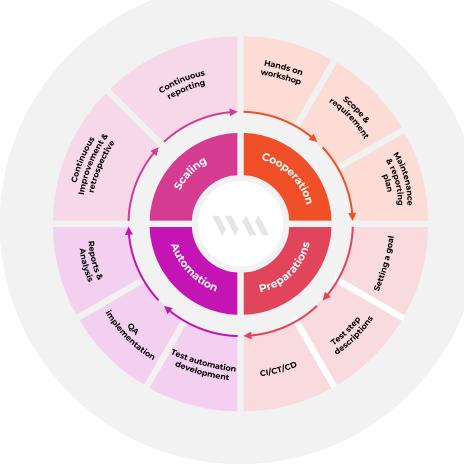
During preparation phase we prepare and clarify the target and goal. During this phase we will verify that all the necessary blocks are on place to start automation

- Set a clear goal
- Document test automation steps & share that information
- Automation planning, scheduling and basic practices
- CI/CT/CD decisions and preparations

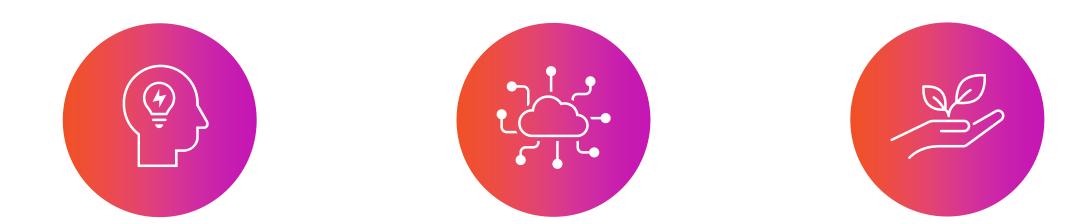
#### Scaling

At the time when initial goal is achieved, we will evaluate how can we improve. We will evaluate automation strategies & plans and propose changes if necessary.

- Creating a plan to improve quality assurancce & test automation including coverage
- Gives a feedback and input for next
  workshop
- Transparent reporting from current achievements







D365 License amount	Standard (incl. 50 test case updates)	Additional 50 test cases	Ramp up (one time)	Workshop	Test case creation
<= 100	1900 / month	+ 500 / month	4 000	T&M	T&M
101-499	3 000 / month	+ 500 / month	4 500	T&M	T&M
500+	3800 / month	+ 500 / month	5000	T&M	T&M

